



- What do you love about your job?
- What's the best/worst career decision you've ever made?

Ex.1 Look at the this job ad(advertisement) for the IT industry and translate the words in bold. Afterwards practice them with the help of Quizlet.

<h2>Ambitious Achievers<sup>1</sup></h2>	<p>industry. You will work in <b>close-knit</b><sup>6</sup> teams, maintaining and developing relationships with a <b>diverse</b><sup>7</sup> range of clients.</p>
<p>Up to <b>£30k</b><sup>2</sup> <b>basic</b><sup>3</sup></p>	<p>Ideally you will possess some previous IT <b>sales experience</b><sup>8</sup> and a good knowledge of computers. Most importantly you will have a strong desire to succeed.</p>
<p><b>Money motivated, eager, looking to work in a dynamic, fast-moving industry?</b></p>	<p>If you <b>fit this description</b><sup>9</sup> and are seeking a <b>lucrative</b><sup>10</sup> career in IT sales then call Claire Walden or Graham Keen on 01960 479 6021.</p>
<p>We are looking for ambitious, dynamic sales professionals with the talent and <b>drive</b><sup>4</sup> to develop a <b>rewarding</b><sup>5</sup> career within the IT</p>	

1. Why does a 'career' sound better than 'a job'?
2. Are the traits of character required in an ad a must on the position of a sale professional?
3. What does 'lucrative' mean?
4. What is the adjective meaning 'giving a lot of benefits back'?

Quizlet link <https://quizlet.com/324209447/english-work-un-8-cambridge-4-part-1-flash-cards/?new>

Quizlet link <https://quizlet.com/324212900/english-work-un-8-cambridge-4-part-2-flash-cards/?new>

Ex. 2 Make these rather informal sentences more formal by using words and phrases from the opposite page. (не тест)

1. Do you often look at the job ads?
2. I haven't worked in sales before?
3. There's a lot of money in selling computers. I made 70k last year.
4. We sell quite a mixed range of products.
5. I thought I would apply for the job since it sounded just like me.

Ex.3 Find expressions on the left-hand page which mean the OPPOSITE of the underlined words or phrases.

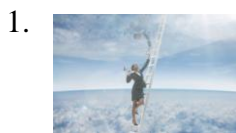
1. a very loosely organized team
2. a very frustrating job
3. to have low motivation
4. a rather static and slow-mowing profession
5. a drop in your salary

Ex.4 Some words here are not used correctly or in their usual way. Correct them. (не тест)

1. I started studying French at university, but I didn't finish my career and left after one year.
2. My boss rose my salary with 2,000 pounds a year. I was delighted.
3. I'm underpaid and overworked like everybody! And I'm always stressed up.
4. My holiday tittlement is four weeks a year.
5. He got maternity leave when his wife had a baby.

Ex.5 Idioms and collocations. Define each idiom, match it with an appropriate picture and then discuss. (в этом задании картинки и идиомы стоят в правильном порядке. Для сайта сделать все в разброс)

1. To hit a glass ceiling
2. To have a lot of perks
3. To be snowed under
4. To be demand
5. To be passed over for promotion
6. To get turned down for a job
7. To be a high-flyer



4.

5.



6.



7.



Ex.6 Imagine you are a careers adviser. What advice would you give to someone who is... (He text)

1. Money motivated and who is prepared to take risks?
2. A very talented musician who is not necessarily money motivated?
3. An achiever who has a background in IT and is a very confident person?
4. Suffering from a lack of job satisfaction in their present job?

Discuss some questions about your career:

1. How do you organize your time?
2. What do you think is your greatest strength and weakness?
3. How do you make decisions?
4. What do you think are the secrets behind getting to where you've go to?
5. What question would you ask to a person you admire about his/her career?